bicimad

A technological revolution in MADRID

Andrés Recio Martín

Directorate for Technology and Innovation

EMTMADRID

Roger Junqueras Vies

Bike Sharing Product Owner

SERVEO



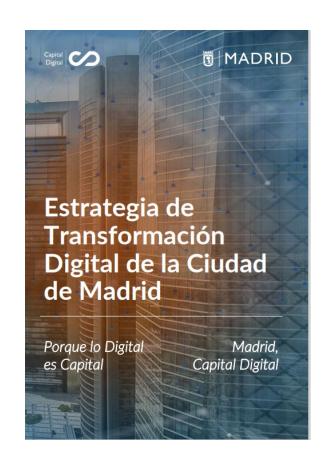






The project in the framework of the Digital Transformation Strategy





















The expansion of bicimad



ESTACIONES ANCLAJES 37

15

14

18

882

370

2015



2019



2020



2023



DISTRITO

Vicálvaro

Villaverde

TOTAL

Villa de Vallecas

Barajas Carabanchel 35 823 64 Centro 1490 Chamartín 829 Chamberí 26 638 Ciudad LINEAL 31 737 Fuencarral-El Pardo 42 1015 741 Hortaleza 31 Latina 31 742 Moncloa-Aravaca 36 841 256 11 Moratalaz Puente de Vallecas 25 608 32 772 Retiro 42 Salamanca 991 27 San Blas-Canillejas 662 23 535 Tetuán 17 396 Usera

No. of bikes: 2,028

No. of stations: 174

No. of districts: 8

No. of users: 60,835

No. of bikes: 2.496

No. of stations: 216

No. of districts: 10

No. of users: 62,306

No. of bikes: 2.964

No. of stations: 258

No. of districts: 15

No. of users: 77,463

No. of bikes: 7.500

No. of stations: 611

No. of districts: 21

No. of users: 340,669 (141,000 active)





333

453

437

14551

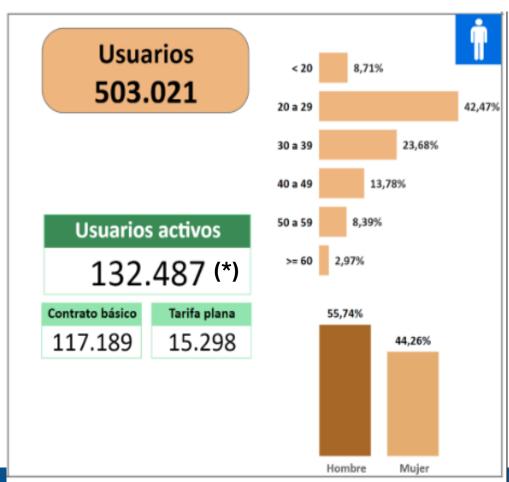


Some facts to bear in mind

bic

Users subscribed to the system

SEPTEMBER 2024





VIAJES PROMEDIO DIARIOS					
TIPO DE DÍA	2019	2020	2021	2022	2023
LABORABLE (TOP)	11.688 (17.146)	12.033 (17.388)	10.729 (16.638)	10.083 (15.688)	23.652 (57.116)
FESTIVO (TOP)	8.065 (12.168)	9.482 (16.357)	7.832 (12.165)	7.441 (11.060)	22.373 (52.947)

VIAJES ANUALES				
2019	2020	2021	2022	2023
3.896 M	3.492 M	3.445 M	3.412 M	7.613 M







Tariff model



SUBSCRIPTIONS

PAY PER USE

TARIFA DEL CONTRATO BÁSICO	
PRIMERA FRACCIÓN DE HASTA 30 MINUTOS:	0,50 €
SEGUNDA FRACCIÓN DE HASTA 30 MINUTOS:	0,50 €
SIGUIENTES FRACCIONES DE HASTA 30 MINUTOS:	3€

	TARIFA PLANA 30 DÍAS			
	FEE OF 10€.			
VIAJES GRATIS ILIMITADOS DE HASTA 30 MINUTOS				
SEGUNDA FRACCIÓN DE HASTA 30 MINUTOS:			0,50€	
SIGUIENTES FRACCIONES DE HASTA 30 MINUTOS:			3€	



















Technological renewal







1 SCOPE OF THE CONTRACT

Delivery of bicycles and stations

Execution of civil works for the supply of electrical energy.

Old stations replaced by new stations

Installation of new stations

System and software licensing

Technical assistance and support

New software developments

Spare parts and delivery of specific equipment







The union of the two largest operators in Spain has been a success of public-private partnership



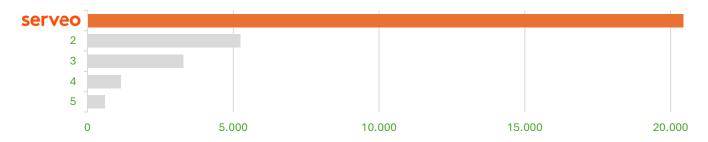
Serveo, in partnership with PBSC, is the largest bike sharing operator and supplier in Spain and one of the largest in Europe.

+20,000 bicycles ~400,000 active users



Presence in cities such as Madrid, Barcelona, Zaragoza, La Coruña, Valladolid or Rivas show the quality of the product, usability with a focus on user experience and operational excellence in balancing and logistics to obtain an efficient service.

Multiply the number of bicycles x4 to the next player in the sector.



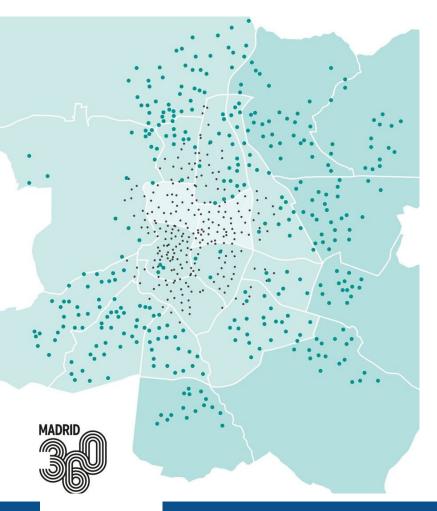






Serveo/PBSC has carried out supply, civil works, street implementation, software provision and technical support/accompaniment.





Supply

+ 210 containers received in 3 different Spanish ports
Supply to start service within 6 months of signing the contract.

Civil works

Full coordination with EMT, City Council and electricity companies

More than 350 new sites and +250 adaptations of existing sites

Up to 16 teams working simultaneously at peak workload

Implementation

Installing more than 8 stations per team per day, leaving the station implemented, tested and in operation. LEAN Methodology

Software

Successful launch on 28 February 2023
Implementation of best-in-class functionalities during these months

Technical support

Specialised Serveo team supporting the backend technical team of PBSC in Canada. Complementarity and close resolution







Serveo brings AI technology to improve the service, aiming for a direct impact on bicycle/anchor availability and system quality.



Bicycle relocation software using AI

Incorporating and working hand in hand with Qucit in the bicycle redistribution solution so that, by means of Artificial Intelligence, it calculates the prediction of upcoming availability of bicycles and anchors, and automatically assigns rebalancing tasks.



Data integration

Backend with travel history and weather data to feed the AI model

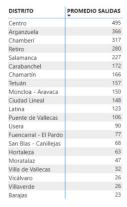






Availability forecast

To calculate routes in real time according to day of the week and automatically assign tasks to the fleet.







Data analysis and dashboards

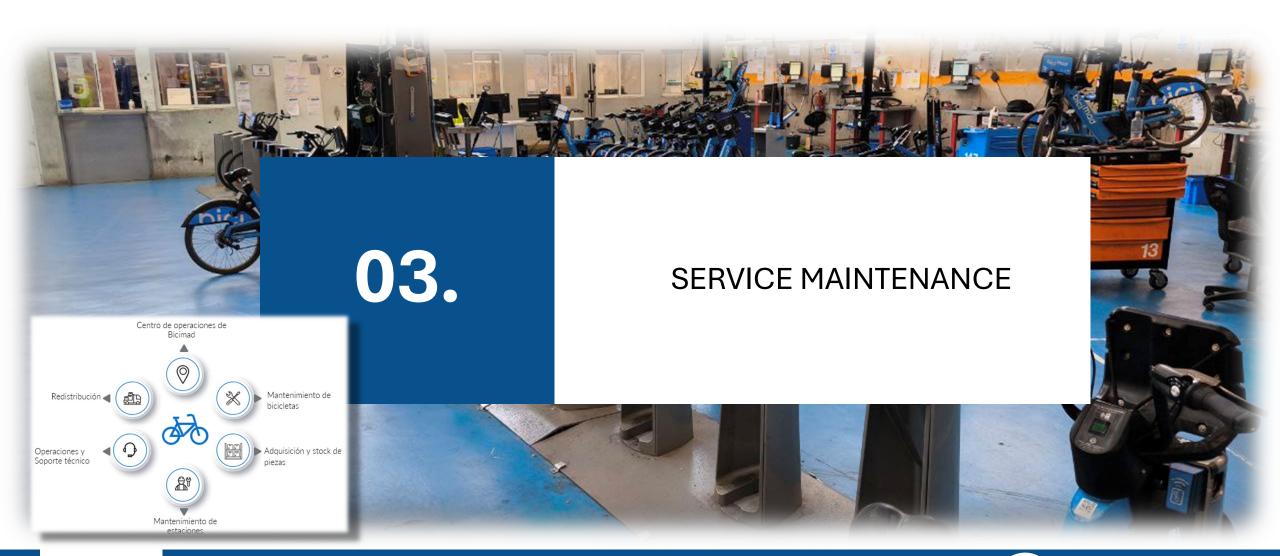
Through massive data storage and subsequent advanced analytics in PowerBI, Serveo generates dashboards and discovers new insights to drive the operation to maximum efficiency, generating a direct impact on user availability and system excellence.



















Bicycle Maintenance System: from the user to the workshop



Automation

Management

Maintenance

Results

Notification of automatic alerts to the system by the user

- ✓ Via the push button on the station
- ✓ Through the bicimad app

Tailor-made application for the manager

✓ Development of an EMT application to create alerts from the street.



gratinaintithanelentaintenance

- ✓ Procurement
- ✓ Repair times
- ✓ Costs

Analysis and optimisation

- ✓ Metrics control
- ✓ Re-engineering of maintenance processes



















Station Maintenance System



Automation

Notification of automatic alerts to the system from the user

✓ Through the bicimad app

Management

Maintenance

Tailor-made application

✓ Development of an EMT application to create alerts from the street.

✓ 100% integration with SAP-Maintenance Maintenance control

- ✓ Procurement
 - ✓ Repair times
 - ✓ Costs

Results

Analysis and optimisation

- ✓ Metrics control
- ✓ Re-engineering of maintenance processes



STATION MAINTENANCE CYCLE





















Compatibility of means of identification



Compatibility

NFC system supports multiple contactless technologies

Integration

Offers the customer the possibility to tokenise multiple personal cards







Cycling in the shared mobility ecosystem





Multipurpose

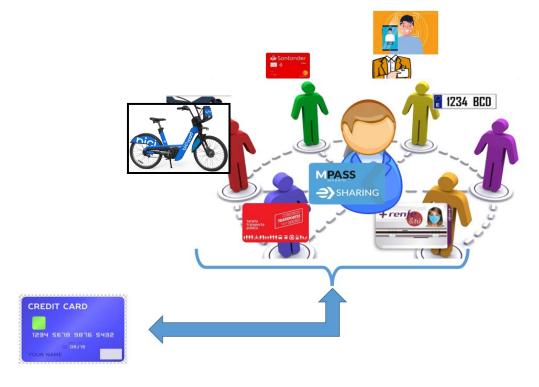
The MPass account itself is compatible with other transport systems.

Packaging

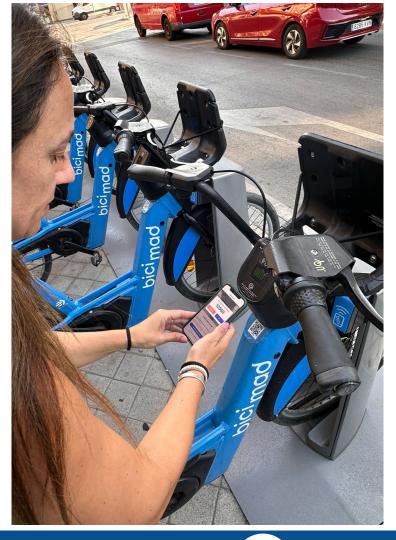
It is possible to combine mobility products

Postpaid

The MPass identity associates the user account with the means of payment to perform the ABT.



A TOKEN IS ANY ELEMENT THAT ALLOWS THE USER TO BE IDENTIFIED WITHIN THE SYSTEM. AN NFC CARD UID IS A UNIQUE TOKEN AN NFC CARD IS UNIQUELY ASSOCIATED WITH AN MPASS CUSTOMER



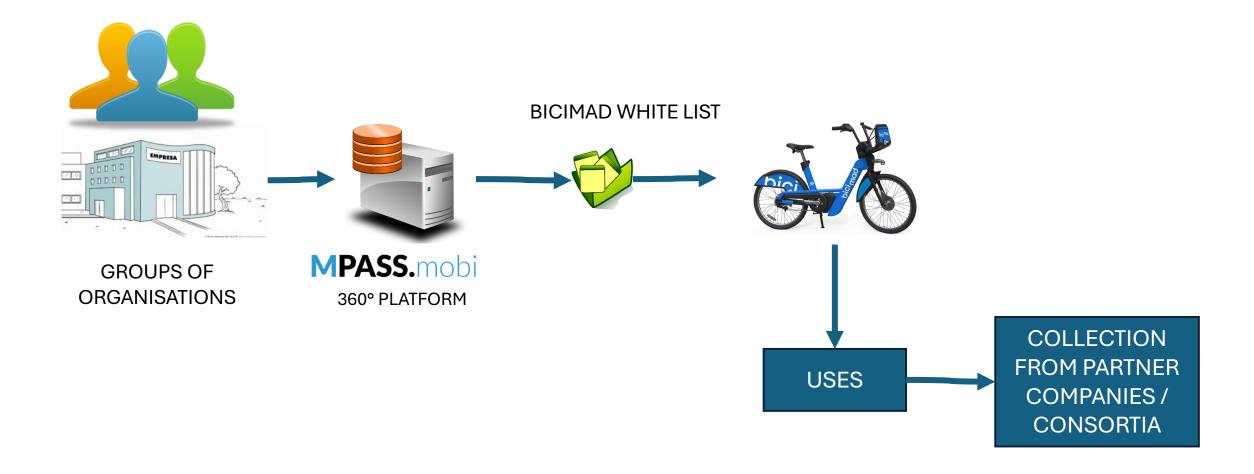






bicimad in sustainable urban mobility plans











Conclusions



Public-private partnerships offer the keys to success in taking on new challenges in technological innovation.

Bike-sharing models are a sustainable and efficient public transport alternative in cities, helping to decongest roads in a healthy and complementary way to public transport.

Product quality (hardware + software), technical support management and operational excellence are the keys to quality service, with a focus on availability and user experience.

It is important to create **simple** identity and access registration **models** that facilitate global mobility. Different and incompatible access systems per operator or city are a challenge to overcome.

We are at a time of change in the **mobility paradigm**, and big cities have an opportunity with the implementation of public bicycle rental.

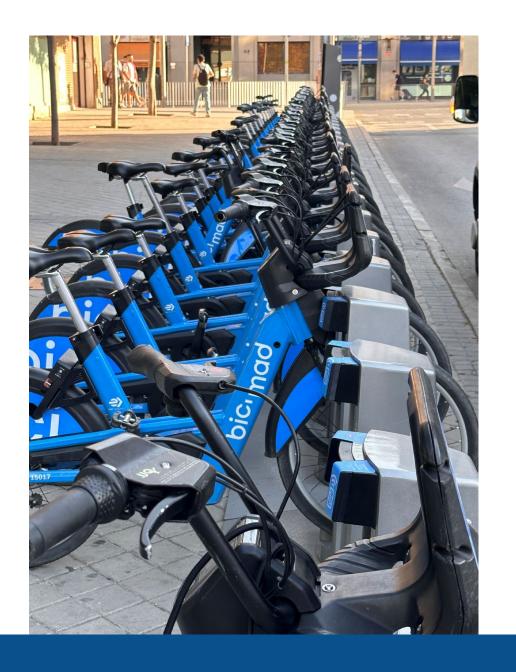






THANK YOU FOR JOINING US







bicimad

A technological revolution in MADRID

Carlos Acha Ledesma

Director of Technology and Innovation. EMTMADRID

Marina Llobregat Vilar

Head of Operations. SERVEO



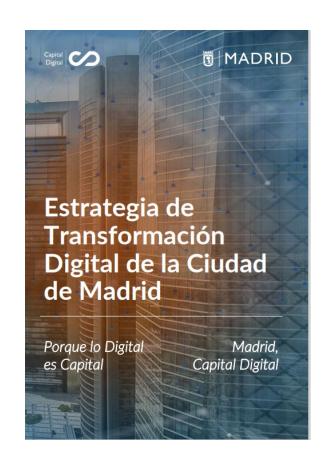






The project in the framework of the Digital Transformation Strategy





















The expansion of bicimad



2015



2019



2020



2023



2024



No. of bikes: 2,028

No. of stations: 174

No. of districts: 8

No. of users: 60,835

No. of bikes: 2,496

No. of stations: 216

No. of districts: 10

No. of users: 62,306

No. of bikes: 2,964

No. of stations: 258

No. of districts: 15

No. of users: 77,463

No. of bikes: 7,500

No. of stations: 611

No. of districts: 21

No. of users: 340,669 (141,000 active)

No. of bikes: 7,500

No. of stations: 7.735 No. of districts: 21

No. of users: 542,000 (148,000 active)





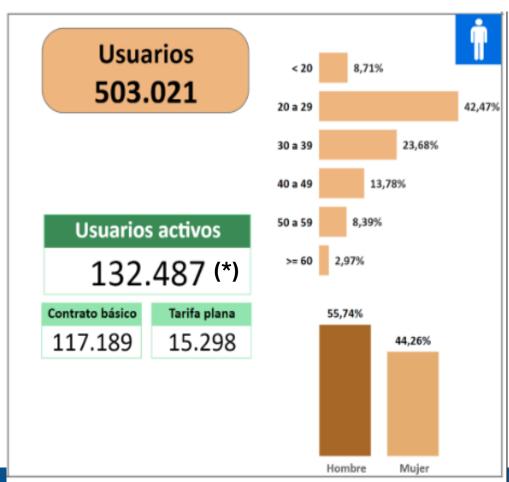


Some facts to bear in mind



Users subscribed to the system

SEPTEMBER 2024





VIAJES PROMEDIO DIARIOS					
TIPO DE DÍA	2019	2020	2021	2022	2023
LABORABLE (TOP)	11.688 (17.146)	12.033 (17.388)	10.729 (16.638)		23.652 (57.116)
FESTIVO (TOP)	8.065 (12.168)	9.482 (16.357)	7.832 (12.165)	7.441 (11.060)	22.373 (52.947)

VIAJES ANUALES				
2019	2020	2021	2022	2023
3.896 M	3.492 M	3.445 M	3.412 M	7.613 M







Tariff model



SUBSCRIPTIONS

PAY PER USE

TARIFA DEL CONTRATO BÁSICO	
PRIMERA FRACCIÓN DE HASTA 30 MINUTOS:	0,50 €
SEGUNDA FRACCIÓN DE HASTA 30 MINUTOS:	0,50 €
SIGUIENTES FRACCIONES DE HASTA 30 MINUTOS:	3€

	TARIFA PLANA 30 DÍAS			
	FEE OF 10€.			
VIAJES GRATIS ILIMITADOS DE HASTA 30 MINUTOS				
SEGUNDA FRACCIÓN DE HASTA 30 MINUTOS:			0,50€	
SIGUIENTES FRACCIONES DE HASTA 30 MINUTOS:			3€	



















Technological renewal







1 SCOPE OF THE CONTRACT

Delivery of bicycles and stations

Execution of civil works for the supply of electrical energy.

Old stations replaced by new stations

Installation of new stations

System and software licensing

Technical assistance and support

New software developments

Spare parts and delivery of specific equipment







The union of the two largest operators in Spain has been a success of public-private partnership



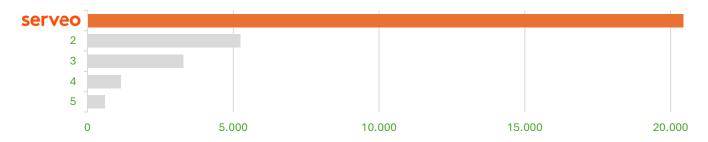
Serveo, in partnership with PBSC, is the largest bike sharing operator and supplier in Spain and one of the largest in Europe.

+20,000 bicycles ~400,000 active users



Presence in cities such as Madrid, Barcelona, Zaragoza, La Coruña, Valladolid or Rivas show the quality of the product, usability with a focus on user experience and operational excellence in balancing and logistics to obtain an efficient service.

Multiply the number of bicycles x4 to the next player in the sector.



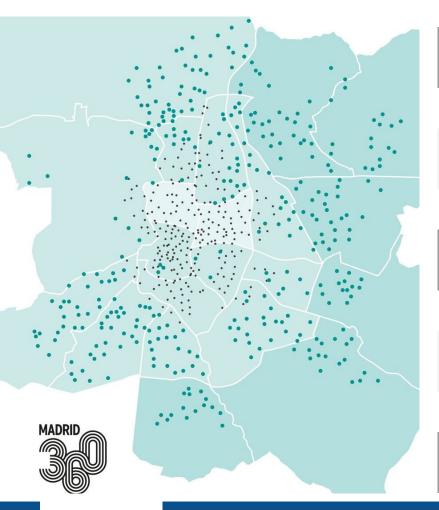






Serveo/PBSC has carried out supply, civil works, street implementation, software provision and technical support/accompaniment.





Supply

+ 210 containers received in 3 different Spanish ports
Supply to start service within 6 months of signing the contract.

Civil works

Full coordination with EMT, City Council and electricity companies

More than 350 new sites and +250 adaptations of existing sites

Up to 16 teams working simultaneously at peak workload

Implementation

Installing more than 8 stations per team per day, leaving the station implemented, tested and in operation. LEAN Methodology

Software

Successful launch on 28 February 2023
Implementation of best-in-class functionalities during these months

Technical support

Specialised Serveo team supporting the backend technical team of PBSC in Canada. Complementarity and close resolution







Serveo brings AI technology to improve the service, aiming for a direct impact on bicycle/anchor availability and system quality.



Bicycle relocation software using AI

Incorporating and working hand in hand with Qucit in the bicycle redistribution solution so that, by means of Artificial Intelligence, it calculates the prediction of upcoming availability of bicycles and anchors, and automatically assigns rebalancing tasks.



Data integration

Backend with travel history and weather data to feed the AI model

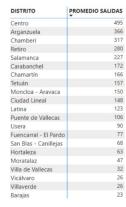






Availability forecast

To calculate routes in real time according to day of the week and automatically assign tasks to the fleet.







Data analysis and dashboards

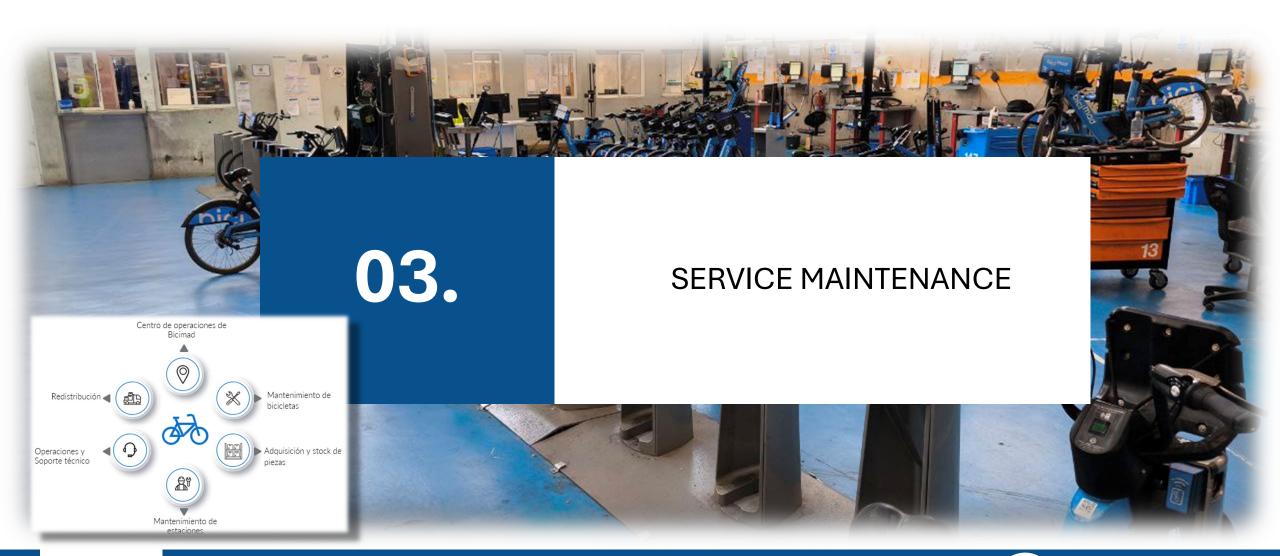
Through massive data storage and subsequent advanced analytics in PowerBI, Serveo generates dashboards and discovers new *insights* to drive the operation to maximum efficiency, generating a direct impact on user availability and system excellence.



















Bicycle Maintenance System: from the user to the workshop



Automation

Management

Maintenance

Results

Notification of automatic alerts to the system by the user

- ✓ Via the push button on the station
- ✓ Through the bicimad app

Tailor-made application for the manager

✓ Development of an EMT application to create alerts from the street.



gratinaintithanelentaintenance

- ✓ Procurement
- ✓ Repair times
- ✓ Costs

Analysis and optimisation

- ✓ Metrics control
- ✓ Re-engineering of maintenance processes



















Station Maintenance System



Automation

Notification of automatic alerts to the system from the user

✓ Through the bicimad app

Management

Maintenance

Tailor-made application

✓ Development of an EMT application to create alerts from the street.

✓ 100% integration with SAP-Maintenance Maintenance control

- ✓ Procurement
 - ✓ Repair times
 - ✓ Costs

Results

Analysis and optimisation

- ✓ Metrics control
- ✓ Re-engineering of maintenance processes



STATION MAINTENANCE CYCLE





















Compatibility of means of identification



Compatibility

NFC system supports multiple contactless technologies

Integration

Offers the customer the possibility to tokenise multiple personal cards







Cycling in the shared mobility ecosystem





Multipurpose

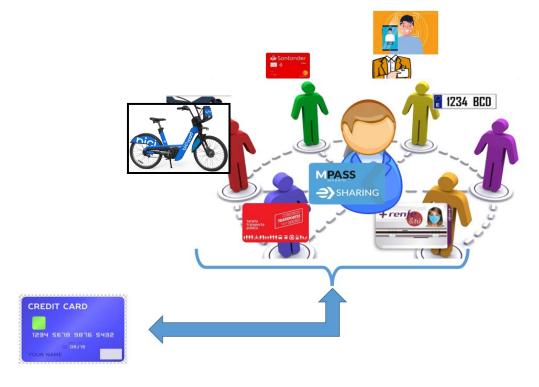
The MPass account itself is compatible with other transport systems.

Packaging

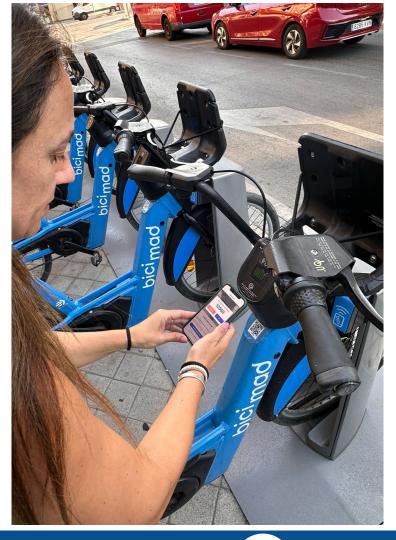
It is possible to combine mobility products

Postpaid

The MPass identity associates the user account with the means of payment to perform the ABT.



A TOKEN IS ANY ELEMENT THAT ALLOWS THE USER TO BE IDENTIFIED WITHIN THE SYSTEM. AN NFC CARD UID IS A UNIQUE TOKEN AN NFC CARD IS UNIQUELY ASSOCIATED WITH AN MPASS CUSTOMER



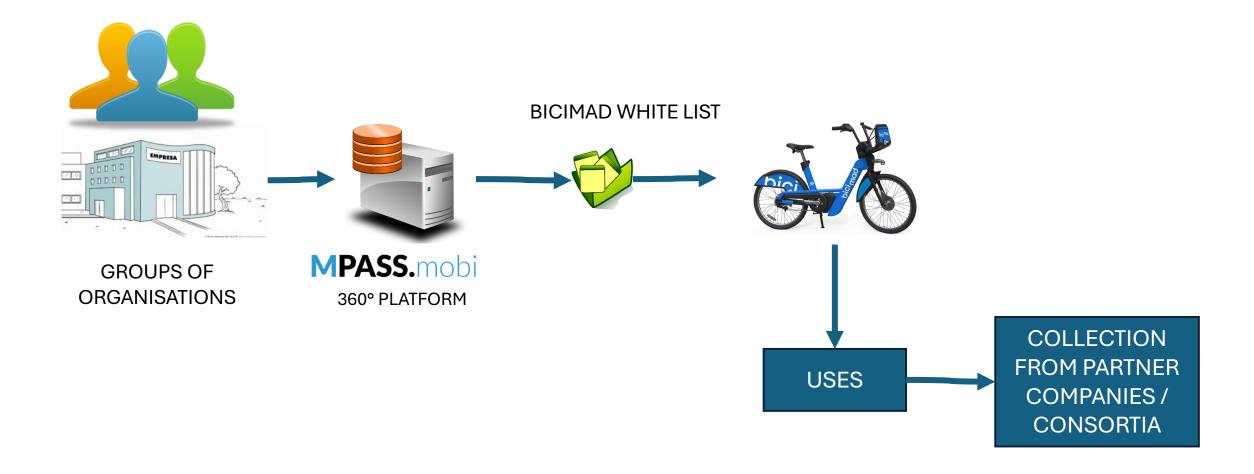






bicimad in sustainable urban mobility plans











Conclusions



Public-private partnerships offer the keys to success in taking on new challenges in technological innovation.

Bike-sharing models are a sustainable and efficient public transport alternative in cities, helping to decongest roads in a healthy and complementary way to public transport.

Product quality (hardware + software), technical support management and operational excellence are the keys to quality service, with a focus on availability and user experience.

It is important to create **simple** identity and access registration **models** that facilitate global mobility. Different and incompatible access systems per operator or city are a challenge to overcome.

We are at a time of change in the **mobility paradigm**, and big cities have an opportunity with the implementation of public bicycle rental.







THANK YOU FOR JOINING US



